

Offer and price structure

Every step is a standalone assignment with its own price, its own deliverable and a real decision to continue or to stop. This document sets out all of them, from the first call to the licence on the last workstation.

Version of 5 September 2026 · TresBizz BV, BE 1033.718.409, 231 Avenue Louise, 1050 Brussels · nexzos@tresbizz.com · All amounts exclude VAT

1. The ladder

Four steps. Each one delivers something you can use on its own, even if you stop there. There is no purchase obligation and no framework agreement that binds you by default.

Step	What it is	What you take away	Price
Step 1	Call and live demo, 30 to 40 minutes	A view of the product on a real machine. No procurement decision required	free
Step 2	Assessment, at one of three levels	A written report with your own figures: which machines survive, what Windows costs over three years, what NEXZOS costs, and the difference	€ 675 to € 1,750
Step 3	Phase 0, requirements test and pilot design, four to six weeks on one defined department	A tested set of requirements and a pilot design with acceptance criteria	€ 12,500
Step 4	Pilot on your own hardware, twenty to one hundred workstations	A running department, judged against the acceptance criteria agreed in advance; project fee per band plus the licences, year one of support included	from € 13,300

2. Step 2, the assessment at three levels

Every assessment ends with the same report: which machines survive, what Windows costs you over the next three years, what NEXZOS costs, and what the difference is. What changes between the three levels is how deep we go, and therefore how firm the figures are and how far they carry inside your organisation.

ADDRESS

TresBizz BV
231 Avenue Louise
1050 Brussels | Belgium

REGISTRATION

VAT BE1033718409
BCE/KBO 1033718409
tresbizz.com/legal/privacy

BANK

KBC
IBAN BE81 7310 7453 0024
BIC KREDBEBB

CONTACT

Tel | +32 2 393 50 50
Email | info-eu@tresbizz.com
Web | tresbizz.com

Scan**€ 675**

5 hours · remote · 1 to 2 weeks max

- Hardware judged per device class, from your own export
- Ten applications you name yourself
- Cost comparison against Windows 10 ESU over three years
- The main migration risks, named
- Report of 3 to 4 pages, walked through on a 30-minute call

Settles: whether a closer look is worth your time.

Assessment, most chosen**€ 1,250**

10 hours · remote · 2 to 3 weeks max

- Every machine judged individually and verified, per serial number
- Up to thirty applications, sorted into runs as is, compatibility route, or needs a decision
- Named migration risks, each with an owner inside your organisation
- Costs over three and five years, per workstation and for the estate
- Short data protection section
- Procurement route applied to your country, with your direct-award room in figures
- Report of 8 to 10 pages, plus a 60-minute session with IT and procurement

Settles: the internal decision.

Full assessment, with pilot plan**€ 1,750**

20 hours · remote · 3 to 4 weeks max · a visit on site is quoted to measure, if you want one

- Test installation on two machines from your own estate, so the verdict is proven rather than predicted
- Complete application inventory, with a route per application
- Full risk list, with mitigation and effort per risk
- Costs over three and five years, including the hardware replacement you avoid, energy use and expected lifespan per device class
- Data protection section written with your data protection officer, including input for a DPIA
- Procurement route applied to your own purchasing rules, with wording for the award memo
- Interviews with IT, data protection and procurement, held remotely
- Pilot plan with acceptance criteria, ready to attach to an order
- Report of 15 to 20 pages, presented to your management team

Settles: the order itself. The pilot is specified, priced and ready to go to your management team the same week.

Remote, with a visit on request. All three levels are delivered remotely; the fee covers the hours, the interviews and the report. Should a visit to your own office be needed or wanted, we quote that to measure. The amount follows from the distance, so Amsterdam or Brussels carries a different figure from Barcelona or Prague, and you have it in writing before you order.

What is assessed at each level

What we examine	Scan, € 675	Assessment, € 1,250	Full assessment, € 1,750
Hardware inventory	Per device class	Per machine	Per machine, plus a physical sample check
Verdict per machine	Indicative	Definitive	Definitive, confirmed by a test install

What we examine	Scan, € 675	Assessment, € 1,250	Full assessment, € 1,750
Test installation on your hardware	Not included	Not included	Two machines
Application inventory	Ten, named by you	Up to thirty	Complete
Migration risks	The main ones	Full list, with an owner per risk	Full list, with mitigation and effort per risk
Cost comparison against Windows 10 ESU	Three years	Three and five years	Three and five years, including hardware replacement avoided
Data protection	No	Short section	Full section, with your data protection officer
Procurement route	General	Applied to your country	Applied to your own purchasing rules, with wording for the award memo
Pilot plan with acceptance criteria	No	Outline	Complete, ready to attach to an order
Interviews	None	One call with IT	IT, data protection and procurement
Written report	3 to 4 pages	8 to 10 pages	15 to 20 pages
How the findings are presented	30-minute call	60-minute session	Presentation to your management team
Lead time, maximum	1 to 2 weeks	2 to 3 weeks	3 to 4 weeks

If the conclusion is that NEXZOS does not fit your estate, that is what the report says. The report is yours in every case, and it still serves as a Windows 11 readiness document.

3. Step 3, phase 0

Phase 0 runs four to six weeks on one defined department. It tests the requirements from the assessment against that department in practice and produces the pilot design: which machines, which applications, which acceptance criteria, and who signs off on each. Price € 12,500, half on order and half on delivery.

4. Step 4, the pilot packages

A pilot package is a fixed project fee per band plus a licence per workstation. The licence depends on the assessment level you chose (section 2) and carries the first year of support and upgrades. Migration, management set-up and guidance sit in the project fee. Above 100 workstations the rollout follows section 5.

Band	Fixed project fee	Package after a Scan (licence € 80)	After an Assessment (€ 65)	After a Full assessment (€ 55)
A, 20 workstations	€ 12,000	€ 13,600	€ 13,300	€ 13,100
A, 40 workstations	€ 12,000	€ 15,200	€ 14,600	€ 14,200
B, 70 workstations	€ 15,000	€ 20,600	€ 19,550	€ 18,850

Band	Fixed project fee	Package after a Scan (licence € 80)	After an Assessment (€ 65)	After a Full assessment (€ 55)
C, 100 workstations	€ 18,000	€ 26,000	€ 24,500	€ 23,500

Worked example, 100 workstations after an Assessment. Package € 24,500, plus support and upgrades of € 1,200 in year two and € 1,500 in year three: € 27,200 over three years, against € 36,700 for carrying on with Windows 10 Extended Security Updates over the same three years (€ 367 per workstation, being € 52, € 105 and € 210 per year). The difference is € 9,500 in your favour, and after October 2028 NEXZOS continues at € 15 per workstation per year while ESU stops existing. Every package in the table sits under the direct-award ceiling in the Netherlands, France and Sweden; in Belgium the ceiling is € 30,000.

5. The licence, support, and the rollout after the pilot

NEXZOS licence, per workstation, paid once € 80 · 65 · 55

- After a Scan, an Assessment or a Full assessment respectively
- Perpetual right of use on that workstation, with no end date and no second licence at the next release
- Year one of support, security updates and upgrades inside the price
- Bound to the workstation, so a replacement machine keeps the licence
- No user account required, and no per-user counting

Support and upgrades, per workstation per year

Year 1	inside the licence
Year 2	€ 12.00
Year 3 and every year after, the next major release included	€ 15.00

The same amount for every workstation, whatever the size of the estate, fixed in the agreement for the term you choose.

The next major release comes after about four years and is included in the annual amount; there is no relicensing. An organisation that prefers to stay on the previous release for a while after a new one is out can do so for two to three years under extended support: the same annual amount, indexed at roughly 5 to 10 per cent, plus a supplement for keeping the older version maintained, stated in the agreement.

Rollout after the pilot: licence plus € 45 of rollout work per workstation, no new fixed fee

Per workstation	After a Scan	After an Assessment	After a Full assessment
Licence, year one of support included	€ 80	€ 65	€ 55
Rollout work (installation, file migration, configuration, guidance)	€ 45	€ 45	€ 45
Rollout per workstation	€ 125	€ 110	€ 100

Rollout after an Assessment, five years, support included	NEXZOS	ESU, then a Windows 11 purchase	Difference
200 workstations	€ 33,400	€ 123,400	€ 90,000 (73%)
500 workstations	€ 83,500	€ 308,500	€ 225,000 (73%)
1,000 workstations	€ 167,000	€ 617,000	€ 450,000 (73%)

A rollout above roughly 150 workstations sits above the direct-award ceiling in every country we work in and, below the EU threshold of € 216,000, goes through three quotations or a national procedure.

What that adds up to, per year and over five years: 100 workstations after an Assessment

Line	Per workstation per year	Per workstation, five years	100 workstations, five years
Pilot package: project fee and licences, year one of support included	€ 245 once	€ 245.00	€ 24,500
NEXZOS support and upgrades, years two to five	€ 12 / 15 / 15 / 15	€ 57.00	€ 5,700
NEXZOS, total	€ 60.40 average	€ 302.00	€ 30,200
<i>Windows 10 ESU, staying put for three years, then the programme ends</i>	€ 52 / 105 / 210	€ 367	€ 36,700
<i>ESU, then a Windows 11 purchase at a minimum of € 250</i>	€ 52 / 105 / 210 / 250	€ 617	€ 61,700
<i>Hardware the Windows 11 requirements would force you to replace (assumption: 40 per cent at € 700)</i>		€ 280	€ 28,000
<i>Microsoft 365 E3, the whole bundle, at list price</i>	€ 453.36	€ 2,266.80	€ 226,680
<i>Only the Windows part of that bundle, estimated</i>	€ 65 to € 84	€ 325 to € 420	€ 32,500 to € 42,000

After three years the NEXZOS line stands at € 27,200 against € 36,700 for ESU; after five years at € 30,200 against € 61,700 for ESU followed by a Windows 11 purchase, and against € 89,700 once the hardware that Windows 11 would force you to replace is counted. Windows 10 ESU: Microsoft, converted at the ECB rate of 28 August 2026. Windows 11 purchase and hardware: assumptions, stated as such; the assessment replaces them with your figures. Microsoft 365 E3 from the published Dutch price list, 4 September 2026. Windows part of E3: standalone CSP price \$ 7.60 per user per month (about € 84 a year) and pro rata inside the bundle (about € 65); Windows part of E5 the same way, about € 110 to € 142 a year. IT Partner and iFeeltech, 5 September 2026. Your own Microsoft agreement is the figure that counts.

Launching customer, for the first organisations that join. NEXZOS is developed with the public bodies that run the first pilots, not funded by them. Every step you buy is a standalone service with a fixed price and a deliverable you keep; what you add is your list of requirements, and that is what we deliver to. Every organisation that completes a pilot before 31 December 2027 joins the launching customer programme: standard prices fixed for three years, a seat in the quarterly customer meeting, and from the fourth year a discount on the rollout and on support. Purchases: 30 per cent in year four, 20 per cent in year five, 10 per cent in year six. Support: 15, 10 and 5 per cent. The same terms for every launching customer, in writing, so you can quote them in your award memo.

6. Your direct-award room

Below these amounts a public body may award directly. We deliberately keep our packages at around seventy per cent of that line, so there is room left for additional work without the assignment having to go to tender after all. Thresholds are as published on 5 September 2026; the figure in force on the quotation date applies.

Country	Route	Ceiling	Our upper limit
Netherlands	Single private award, Gids Proportionaliteit	€ 50,000	€ 35,000
Belgium	Accepted invoice, excl. VAT	€ 30,000	€ 21,000

Country	Route	Ceiling	Our upper limit
France	Seuil de dispense, since 1 April 2026	€ 60,000 HT	€ 42,000
Sweden	Direktupphandlingsgräns	SEK 700,000	SEK 490,000

Not a split assignment. Splitting one assignment to stay under a threshold is prohibited, and we do not do it. What makes this ladder lawful is that every step is a standalone assignment with its own deliverable, its own price and a genuine go or no-go. That wording is in every quotation, so your procurement lawyer can read it for themselves.

7. Commercial conditions in brief

Quotations	Valid for 30 days. Every amount excludes VAT
Payment, assessments	On delivery of the report, within 14 days
Payment, phase 0 and pilots	Half on order, half on delivery, within 30 days. Support and upgrades from year two invoiced annually in advance
Work on site	Delivered remotely. A visit to your office is quoted to measure and confirmed in writing before the order
The report	Yours to use, copy and share inside your own organisation, including with your auditor and your supervisory board
The software	NEXZOS and its documentation remain the property of TresBizz BV. A pilot carries a licence for the workstations named in the order, for the duration of the pilot
Personal data	Where we process personal data on your behalf, a processing agreement is part of the assignment. The template is available before you order
Escrow, audit and exit	Can be arranged and are open for discussion per agreement. They are an offer, not an existing facility
Law and court	Belgian law, courts of Brussels. For Dutch public bodies we accept ARBIT-2022 instead

The general terms and conditions travel with every quotation and are available as a separate document.

8. What your procurement team needs

Legal entity	TresBizz BV, VAT BE 1033.718.409, 231 Avenue Louise, 1050 Brussels, Belgium
Contact	nexzos@tresbizz.com · nexzos.tresbizz.com
Terms	General terms and conditions, ready to test against ARBIT or your own purchasing conditions
Data processing agreement	Template available, ready for your data protection officer
Escrow and audit	Source code escrow with a third party can be arranged; a right to audit is set out per agreement. Both open for discussion at the pilot stage
Demo window	Working days, 13:00 to 16:30 CET, booked through nexzos.tresbizz.com