

Offer and price structure

NEXZOS for public bodies · version of 10 October 2026, 10-10-2026, 04:57 (Brussels) · all amounts exclude VAT

Every step is a standalone assignment with its own price, its own deliverable and a real decision to continue or to stop. The assessment that starts it is neutral: it works out five outcomes with the same cost lines (stay on Windows, your own Linux, NixOS, NEXZOS, or the current situation with a new assessment after an agreed period) and holds facts, not advice. One price list applies in every country.

The steps

Step	What it is	What you take away	Price
Call and live demo	30 to 40 minutes	A view of the product on a real machine, no procurement decision required	free
Assessment	At one of three levels	A written report with your own figures and the five outcomes side by side	€ 2,550 to € 4,550
Phase 0	Requirements test and pilot design, four to six weeks on one department	Tested requirements and a pilot design with acceptance criteria	€ 12,500
Pilot	20 to 100 workstations on your own hardware	A running department, judged against criteria agreed in advance	from € 13,100
Rollout	The rest of the estate	Licence plus rollout work per workstation	€ 100 per workstation

The assessment at three levels

Every level ends with the same kind of report: which machines make it, what each route costs over three and five years, and the five outcomes side by side. What changes between the levels is how deep we go, and therefore how firm the figures are. The level never changes what a NEXZOS licence costs. If you order phase 0 within three months of the report, the assessment fee comes off the phase 0 invoice in full.

What we examine	Scan, € 2,550	Assessment, € 3,550	Full assessment, € 4,550
Estate size	Up to 100 workstations	Up to 400 workstations	Up to 1,000 workstations; larger estates priced separately
Hardware inventory	Per device class	Per machine	Per machine, plus a physical sample check
Verdict per machine	Indicative	Definitive	Definitive, confirmed by a test installation
Test installation on your hardware	Not included	Not included	Two machines
Application inventory	Ten, named by you	Up to thirty	Complete, with a route per application

ADDRESS

TresBizz BV
231 Avenue Louise
1050 Brussels | Belgium

REGISTRATION

VAT BE1033718409
BCE/KBO 1033718409
tresbizz.com/legal/privacy

BANK

KBC
IBAN BE81 7310 7453 0024
BIC KREDBEBB

CONTACT

Tel | +32 2 393 50 50
Email | info-eu@tresbizz.com
Web | tresbizz.com

What we examine	Scan, € 2,550	Assessment, € 3,550	Full assessment, € 4,550
Migration risks	The main ones	Full list, with an owner per risk	Full list, with mitigation and effort per risk
Five outcomes compared	Three years	Three and five years	Three and five years, including hardware
Data protection	No	Short section	Full section, with your data protection officer
Procurement route	General	Applied to your country	Applied to your own purchasing rules, with wording for the award memo
Pilot plan with acceptance criteria	No	Outline	Complete, ready to attach to an order
Interviews	None	One call with IT	IT, data protection and procurement
Written report	6 to 10 pages	12 to 15 pages	15 to 20 pages
How the findings are presented	30-minute call	60-minute session	Presentation to your management team
Lead time, maximum	1 to 2 weeks	2 to 3 weeks	3 to 4 weeks

If the outcome is that NEXZOS does not fit your estate, the report says so. The report is yours in every case and also serves as a Windows 11 readiness document.

Phase 0

Phase 0 runs four to six weeks on one defined department. It tests the requirements from the assessment against that department in practice and produces the pilot design: which machines, which applications, which acceptance criteria, and who signs off on each. Price € 12,500, half on order and half on delivery.

The pilot packages

A pilot package is a fixed project fee per band plus a licence of € 55 per workstation, the same after every assessment level, with year one of support and upgrades inside. Migration, management set-up and guidance sit in the project fee. Above 100 workstations the rollout follows below.

Band	Fixed project fee	Package with licences
A, 20 workstations	€ 12,000	€ 13,100
A, 40 workstations	€ 12,000	€ 14,200
B, 70 workstations	€ 15,000	€ 18,850
C, 100 workstations	€ 18,000	€ 23,500

Worked example, 100 workstations. Package € 23,500, plus support and upgrades of € 1,200 in year two and € 1,500 in year three: € 26,200 over three years, against € 21,000 for the ESU year

three you can still avoid (years one and two are usually bought already). Over three years alone ESU is the cheaper line; the difference turns after October 2028, when ESU ends and NEXZOS continues at € 15 per workstation per year, and with the rollout. Every package in the table sits under the direct-award ceiling in the Netherlands, Belgium, France and Sweden.

Licence and support

Item	Price
NEXZOS licence, per workstation, paid once	€ 55, the same after every assessment level; year one of support and upgrades included
Support and upgrades, year two	€ 12 per workstation
Support and upgrades, year three and every year after, next major release included	€ 15 per workstation

- **A perpetual right of use on that workstation, with no end date and no second licence at the next release**
- **Bound to the workstation, so a replacement machine keeps the licence**
- **No user account required and no per-user counting**
- **The same amount for every workstation, whatever the size of the estate, fixed in the agreement for the term you choose**

The next major release comes after about four years and is included in the annual amount; there is no relicensing. An organisation that prefers to stay on the previous release for a while can do so for two to three years under extended support: the same annual amount, indexed at roughly 5 to 10 per cent, plus a supplement for keeping the older version maintained, stated in the agreement.

Rollout after the pilot

Licence € 55 plus € 45 of rollout work per workstation, € 100 in total, with no new fixed fee.

Rollout, five years, support included	NEXZOS	ESU year three, then a Windows 11 purchase	Difference
200 workstations	€ 31,400	€ 92,000	€ 60,600 (66%)
500 workstations	€ 78,500	€ 230,000	€ 151,500 (66%)
1,000 workstations	€ 157,000	€ 460,000	€ 303,000 (66%)
2,500 workstations	€ 392,500	€ 1,150,000	€ 757,500 (66%)

Per workstation over five years: € 157 (licence € 55, rollout work € 45, support € 12 then € 15) against € 460. Your own Linux and NixOS are priced in the assessment from the quotations of the suppliers you choose.

Five years at 100 workstations

Line	Per workstation per year	Per workstation, five years	100 workstations, five years
Pilot package: project fee and licences, year one of support included	€ 235 once	€ 235.00	€ 23,500
NEXZOS support and upgrades, years two to five	€ 12 / 15 / 15 / 15	€ 57.00	€ 5,700
NEXZOS, total		€ 292.00	€ 29,200
Windows 10 ESU, year three; years one and two at € 157 already fixed	€ 210	€ 210	€ 21,000
ESU year three, then a Windows 11 purchase at a minimum of € 250	€ 210 / 250	€ 460	€ 46,000
Hardware Windows 11 would force you to replace (assumption: 40 per cent at € 700)		€ 280	€ 28,000
Microsoft 365 E3, the whole bundle, at list price	€ 453.36	€ 2,266.80	€ 226,680
Only the Windows part of that bundle, estimated	€ 65 to € 84	€ 325 to € 420	€ 32,500 to € 42,000

After three years the NEXZOS line stands at € 26,200 against € 21,000 for the remaining ESU; after five years at € 29,200 against € 46,000 for ESU followed by a Windows 11 purchase, and against € 74,000 once the hardware Windows 11 would force you to replace is counted.

Sources: Windows 10 ESU from Microsoft, converted at the ECB rate of 28 August 2026. Windows 11 purchase and hardware are assumptions, stated as such; the assessment replaces them with your figures. Microsoft 365 E3 from the published Dutch price list, 4 September 2026. Windows part of E3: standalone CSP price \$ 7.60 per user per month (about € 84 a year) and pro rata inside the bundle (about € 65). Your own Microsoft agreement is the figure that counts.

Launching customers

NEXZOS is developed with the public bodies that run the first pilots, not funded by them. Every step you buy is a standalone service with a fixed price and a deliverable you keep. Every organisation that completes a pilot before 31 December 2027 joins the launching customer programme: standard prices fixed for three years, a seat in the quarterly customer meeting, and from the fourth year a discount on the rollout and on support. Purchases: 30 per cent in year four, 20 per cent in year five, 10 per cent in year six. Support: 15, 10 and 5 per cent. The same terms for every launching customer, in writing.

Your direct-award room

Below these amounts a public body may award directly. Thresholds are as published on 5 September 2026; the figure in force on the quotation date applies.

Country	Route	Ceiling	Our upper limit
Netherlands	Single private award, Gids Proportionaliteit	€ 50,000	€ 35,000
Belgium	Accepted invoice, excl. VAT	€ 30,000	€ 21,000
France	Seuil de dispense, since 1 April 2026	€ 60,000 HT	€ 42,000
Sweden	Direktupphandlingsgräns	SEK 700,000	SEK 490,000

Not a split assignment. Splitting one assignment to stay under a threshold is prohibited, and we do not do it. Every step is a standalone assignment with its own deliverable, its own price and a genuine go or no-go. That wording is in every quotation.

Commercial conditions in brief

Topic	Condition
Quotations	Valid for 30 days. Every amount excludes VAT
Payment, assessments	On delivery of the report, within 14 days
Payment, phase 0 and pilots	Half on order, half on delivery, within 30 days. Support and upgrades from year two invoiced annually in advance
Work on site	Delivered remotely. A visit to your office is quoted to measure and confirmed in writing before the order
The report	Yours to use, copy and share inside your own organisation, including with your auditor and supervisory board
The software	NEXZOS and its documentation remain the property of TresBizz. A pilot carries a licence for the workstations named in the order
Personal data	Where we process personal data on your behalf, a processing agreement is part of the assignment; the template is available before you order
Escrow, audit and exit	Can be arranged and are open for discussion per agreement. They are an offer, not an existing facility
Law and court	Belgian law, courts of Brussels. For Dutch public bodies we accept ARBIT-2022 instead

What your procurement team needs

Item	Where
Contact	nexzos@tresbizz.com · nexzos.tresbizz.com
Terms	General terms and conditions, ready to test against ARBIT or your own purchasing conditions
Data processing agreement	Template available, ready for your data protection officer
Demo window	Working days, 13:00 to 16:30 CET, booked through

Item	Where
	nexzos.tresbizz.com